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UNCO DESIGN



COMMON SENSE

Contractor Drew Dennis breaks the traditional 'cookie cutter' mold to reveal the unique potential in each of his condo projects ▶

Marcia Bradford

interiors

When Drew Dennis began Omega Construction & Design, Inc., in 2008, he brought with him years of experience in construction and remodeling as well as a love of innovative design. Together, these characteristics produced a building company that is quickly becoming known as an area leader for creating uncommon condominium properties.

“My greatest motivation in founding this firm has been to bring an element and presence

of quality and craftsmanship to my clients. That’s really become something of a lost art,” Dennis explained emphasizing that his team at Omega have earned a reputation for their high standard of excellence in renovating condominiums, imbuing each space with a trademark of quality that has become synonymous with the Omega name.

Dennis noted that his clients are drawn to his sense of dedication and passion for each project, knowing that he will handle their needs and desires with the utmost care. “The whole process of customizing a condo is an art form,” Dennis says. “My greatest desire is

to provide my clients with a space that they love to look at, that they can enjoy and want to show off.”

Condos, in fact, are one of Dennis’ greatest claims to fame. His projects are recognized as transformations that break the existing “cookie cutter” mold. “When you release the potential locked in a condo by customizing its design, it becomes a unique treasure that looks and feels unlike anything else,” Dennis said. “They may own a unit in a building full of cookie-cutter spaces, but when they open the door to their condo, they’re entering a place that actually reflects their vision.” ▶

Photos courtesy of Greg Reigler





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Malbis Plantation Parkway • 30421 Highway 181 • Daphne, Alabama 36526

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Trust is a hallmark characteristic of the relationship that Dennis develops with his customers, especially since many live out of the area. “I work with a large number of clients who live in other areas, and they’ve come here to find a second home. They’re not here to see what’s going on with their project; and because of that, they’re really having to put a great deal of trust in me, as their contractor, to provide them with something that is solid, lasting, and still beautifully designed,” Dennis continues. “Building trust is a process—there’s a great deal of planning and communication with the client throughout the project because of that distance, and I have to be able to show them real results.”

In his work with condominium buildings, Dennis has learned the importance of creating a respectful relationship with the condo board and management team, as well as the other owners and occupants. “Courtesy and respect are paramount in my job,” he explains. “There are rules that can’t be disregarded or ignored, and that’s one of the greatest demands of working in condos.”

Dennis is a fully licensed contractor in the state of Florida, Alabama, and Tennessee and has built a large clientele throughout the region, bringing his special brand of quality to condos all along the Gulf Coast. ■



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